

Message Text

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62

ACTION NEA-10

INFO OCT-01 ISO-00 PM-03 NSC-05 SP-02 SS-15 CIAE-00 INR-07

NSAE-00 EB-07 COME-00 TRSE-00 MC-02 OMB-01 DOTE-00

L-02 /055 W

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R 231323Z MAY 75

FM AMEMBASSY DAMASCUS

TO AMEMBASSY BEIRUT

INFO SECSTATE WASHDC 3537

C O N F I D E N T I A L DAMASCUS 1925

BEIRUT FOR RCAA DWOR FROM WRIGHT

E.O. 11652: GDS

TAGS: EAIR, BEXP, SY

SUBJ: SYRIAN INTEREST IN AIRCRAFT

1. SUGGEST YOU REVIEW DAMASCUS 1901 AND WOULD APPRECIATE YOUR FORWARDING TO US LITERATURE ON MYSTERE 20 (FALCON 20), INCLUDING CHWRACTERISTICS, COST RANGE, ETC. WITH SUCH INFORMATION, DESPITE REPORTED FRENCH SALE OF THREE SUCH EXECUTIVE JET AIRCRAFT, WE STILL MAY BE ABLE TO PUSH FOR COMMERCIAL PURCHASE OF SMALLER, LESS EXPENSIVE AIRCRAFT AS WE HAVE BEEN OVER PAST YEAR. WE HAVE GATES LEARJET BROCHURE, "A STANDARDIZED COMPARISON AND ANALYSIS" OF LEARJET 25F, 35/36 AND FALCON 10, BUT NO INFO ON FALCON 20.

2. WOULD APPRECIATE SIMILAR INFORMATION FLAMINGO AND BULLDOG AIRCRAFT AS THESE SPANISH/WEST GERMAN AND BRITISH AIRCRAFT APPEAR TO BE IN CLASS WITH PIPER, BEEHCRAFT, CESSNA AND OTHER US MANUFACTURERS. WITH PIPERS ALREADY BEING USED IN AGRICULTURAL SECTOR HERE (ACCORDING TO SYRIAN BUSINESSMEN WIDIH N. M UKABARI, (DAMASCUS 1124), AND INTEREST OF BEEHCRAFT

REPORTED TO US MAY 20 BY ISSAM H. ABI-YAGHI (RON LEEDS AND EXXERV CORP), WE WOULD LIKE TO BE INFORMED OF COMPETITIVE
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US-MADE COMMERCIAL AIRCRAFT SIMILAR TO FLAMINGO AND BULLDOG.

3. RE EXPECTED BOEING FOLLOW-ON PARTS/TRAINING/MAINTENANCE,
ETC., CONTRACT WITH SYRIAN ARAB AIRLINES (SAA), SAA
CHAIRMAN MAJOR GENERAL ASAD MOKAYYED INFORMED ECONOFF MAY 17
THAT CONTRACT STILL NOT SIGNED. MOKAYYED SAID SAA BELIEVES
OVERALL CONTRACT PRICE TOO HIGH AND WOULD PREFER TO SEE
PACKAGE BROKEN INTO COMPONENT PARTS TO HAVE BETTER
BASIS FOR PRICE COMPARISON ON EACH ASPECT. BOEING HAS HAD
SEVERAL REPRESENTATIVES IN DAMASCUS IN PAST FEW MONTHS, BUT
OTHER THAN TO DISCUSS WITH US LIVING CONDITIONS HERE,
BOEING REPS HAVE NOT KEPT US INFORMED ON DISCUSSIONS WITH
SAA OR REQUESTED ANY ASSISTANCE FROM EMBASSY.
MURPHY

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NNN

Message Attributes

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